GODFRY PHILLIPS INDIA LTD

B.N.RATHI
SECURITIES LIMITED

02 MAY 2025

WHY IT IS A BUY:

- High Management Efficiency with a high ROE of 17.80%.
- Company has a low Debt to Equity Ratio at 0.01 times.
- With a growth in Operating Profit of 53.66% the company declared very positive results in Dec-2024.
  - ROCE highest at 22.46%
  - NET SALES highest at Rs 1,895.52 Cr
  - PBDIT highest at Rs 358.78 Cr
- Stock is technically in a BULLISH stance: Weekly chart Flag with Pole breakout.
- Company has delivered good profit growth of 28.0% CAGR over last 5 years.
- Company has been maintaining a healthy dividend payout of 33.1%

Business Segments

- Tobacco: Core segment contributes 95% of total gross sales.
- Confectionery: 30% growth led by Natural Imli and Funda Gumshums
- Exports: Total export revenue Rs 1,343 Cr (up 41% YOY)

Future Prospects

- The company plans to focus on core tobacco and FMCG growth.
- Investments in digital infrastructure ESG and innovation to continue.
- Positioned to leverage India's economic momentum and its international footprint.

Investors Returns (3 years)

Period	6M	1Y	2Y	3Y
Stock (%)	28.75%	145.54%	360.76%	567.08%
Sector (%)	-11.22%	-11.22%	6.78%	75.03%
Sensex (%)	0.38%	7.73%	31.30%	40.63%

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Company has a Low Debt to Equity Ratio at 0.01 times.

Company's average Debt to Equity ratio over the past few years is low at -0.02 times.

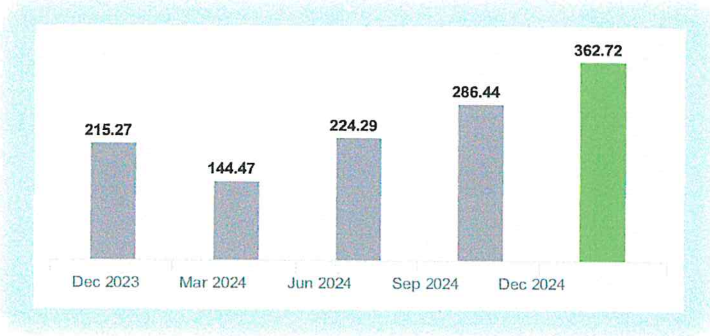
Company's average Debt to EBITDA ratio over the past few years is low at 0.52 times.

Company has healthy average EBIT to Interest ratio of 23.89 times.

With a growth in net profit of 53.66% the company declared very positive results in Dec-2024.

Near term PBT trend is positive

PBT less Other Income Highest at Rs 362.72 Cr In the last five quarters.



Near term PAT trend is positive

PAT highest at Rs 315.85 Cr in the last five quarters.

Company has displayed increased Efficiency by generating higher Profit on overall capital

ROCE highest at 22.46% in the last five quarters.

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QUARTERLY RESULTS:

Consolidated Figures in Rs. Crores

	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24
Sales	1046	1158	1488	966	1170	1651	1896
Expenses	794	934	1260	778	905	1380	1537
Operating Profit	253	224	228	188	266	272	359
OPM%	24%	19%	15%	19%	23%	16%	19%
Other Income	53	38	87	66	-14	102	82
Interest	7	7	6	7	6	5	3
Depreciation	37	36	36	36	36	32	28
Profit before tax	262	219	272	211	210	338	410
Ta%	16%	25%	22%	26%	15%	26%	23%
Net Profit	254	202	212	215	229	248	316
EPS in Rs	48.94	38.87	40.84	41.19	43.96	47.76	60.75

PROFIT & LOSS:

Consolidated Figures in Rs. Crores

	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Sales	2326	2497	2877	2525	2688	3562	4420
Expenses	2065	2094	2284	1984	2054	2759	3527
Operating Profit	260	403	592	541	633	804	892
OPM %	11%	16%	21%	21%	24%	23%	20%
Other Income	73	79	107	119	114	252	375
Interest	2	1	30	31	34	29	26
Depreciation	98	99	155	141	145	154	146
Profit before tax	233	383	514	487	568	873	1095
Tax %	32%	32%	25%	23%	23%	21%	19%
Net Profit	159	260	385	376	438	690	884
EPS in Rs	30.60	50.07	74.02	72.41	84.25	132.80	169.84

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BALANCE SHEET:

Consolidated Figures in Rs. Crores

	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Equity Capital	10	10	10	10	10	10	10
Reserves	1783	2028	2177	2572	2917	3538	4222
Borrowings	28	42	357	396	337	355	345
Other Liabilities	644	785	751	754	837	1065	1266
Total Liabilities	2465	2866	3295	3732	4102	4968	5843
Fixed Assets	650	694	1015	1034	983	932	893
CWIP	18	14	17	26	42	22	10
Investments	924	1232	1251	1554	1844	2669	3000
Other Assets	872	925	1012	1118	1234	1346	1940
Total Assets	2465	2866	3295	3732	4102	4968	5843

SHAREHOLDING PATTERN:

Numbers in percentages

	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25
PROMOTERS	72.58%	72.58%	72.58%	72.58%	72.58%	72.58%	72.58%
FII	9.93%	10.13%	10.76%	10.83%	10.80%	10.63%	9.72%
DII	1.55%	1.55%	1.52%	1.90%	1.97%	1.99%	3.29%
PUBLIC	15.88%	15.68%	14.67%	14.24%	14.19%	14.43%	14.36%

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TECHNICAL ANALYSIS:

The above weekly chart of prices are traded higher since the September 2022 to September 2024. Later on the prices took correction with the lower tops and lower bottoms and breached the pattern of **"Flag with Pole"**. Prices breached the trend line resistance and closed well above the same suggesting the bullishness. The RSI 14 period is trading at 71 levels and breached the trend line resistance which has the potential for the positive stance and we expect the prices to trade higher in the coming months.

Sources:

www.nseindia.com www.bseindia.com www.moneycontrol.com
www.screener.in www.in.tradingview.com

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